

ELITE

Connecting companies with capital

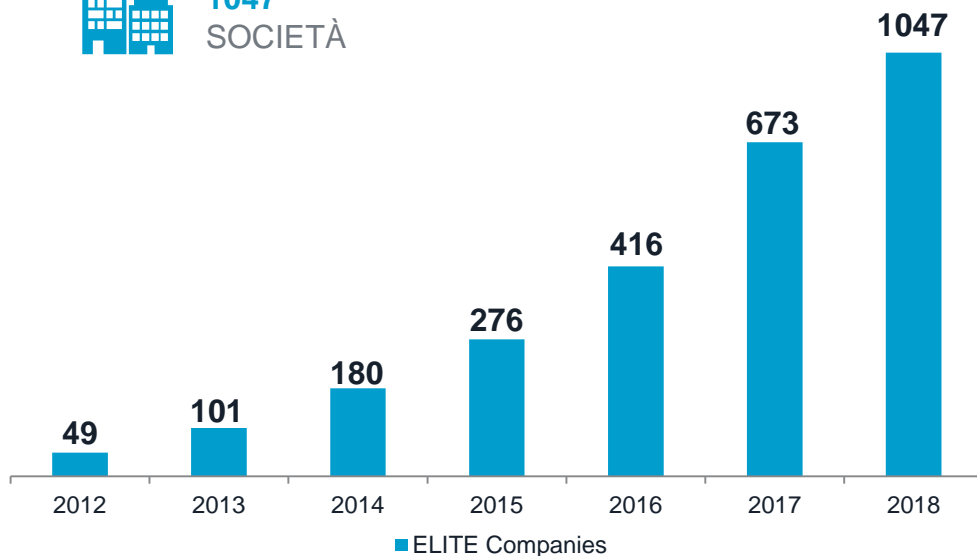
“La finanza straordinaria per crescere”

Udine, 3 dicembre 2018

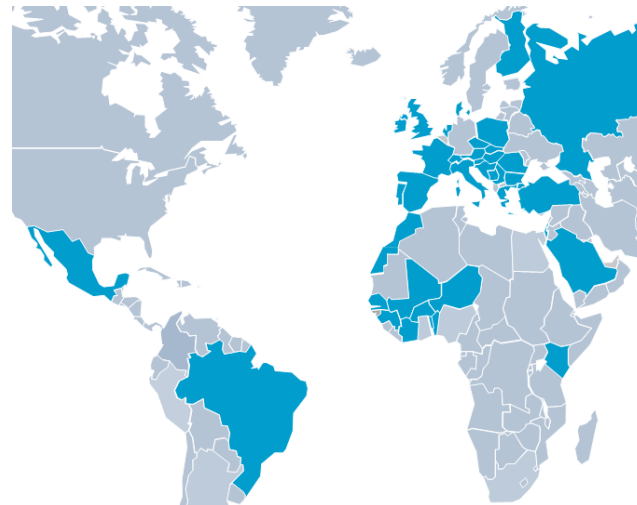
Oltre 1000 aziende eccellenti hanno aderito al programma ELITE e accettato la sfida di rappresentare la vetrina delle migliori aziende del proprio Paese.



1047
SOCIETÀ



38
PAESI



Un Network diversificato



1047

SOCIETÀ



38

PAESI



€78bn

FATTURATO AGGREGATO



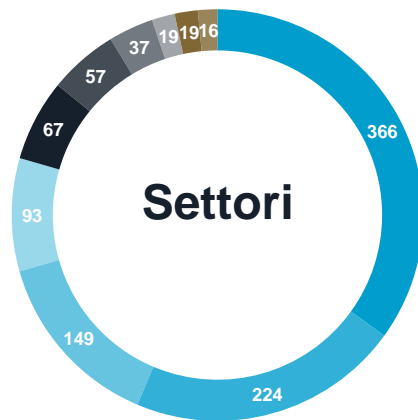
432.000

IMPIEGATI



35

SETTORI



- Industria
- Beni di Consumo
- Tecnologia
- Servizi al Consumo
- Chimica e Materie prime
- Salute
- Finanza
- Servizi Pubblici
- Telecomunicazioni
- Petrolio e Gas Naturale



- <€50M
- €50-€100M
- €100-€200M
- €200-€500M
- >€500M

Focus su regione Friuli



Società ELITE in Italia



648
SOCIETÀ



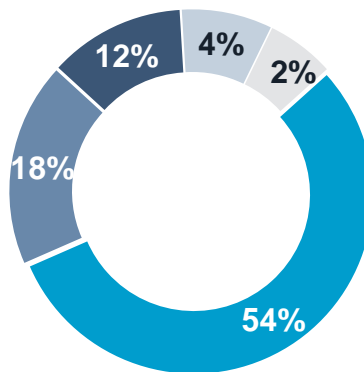
€66mld
FATTURATO
AGGREGATO
(media €95m)



20%
EBITDA (media)



2x
Rapporto NFP/EBITDA



- < €50M
- €50-100M
- €100-200M
- €200-500M
- > €500M



Società ELITE in Friuli

N°	15 (4 Province)
Fatturato medio	€ 77 M
EBITDA % medio	10.7%
Fatturato totale	€ 1.2Mld
Dipendenti totali	5.700

ELITE accesso ai capitali



821 operazioni da parte di **299** società ELITE

32% delle società ELITE coinvolte in finanza straordinaria*

€10,5 miliardi il valore delle transazioni**

M&A, Equity investments and Joint Ventures

- **672** operazioni di M&A e JV da parte di **254** società
- **177** operazioni di PE/VC con **111** società coinvolte

Capital Markets (Equity and Debt)

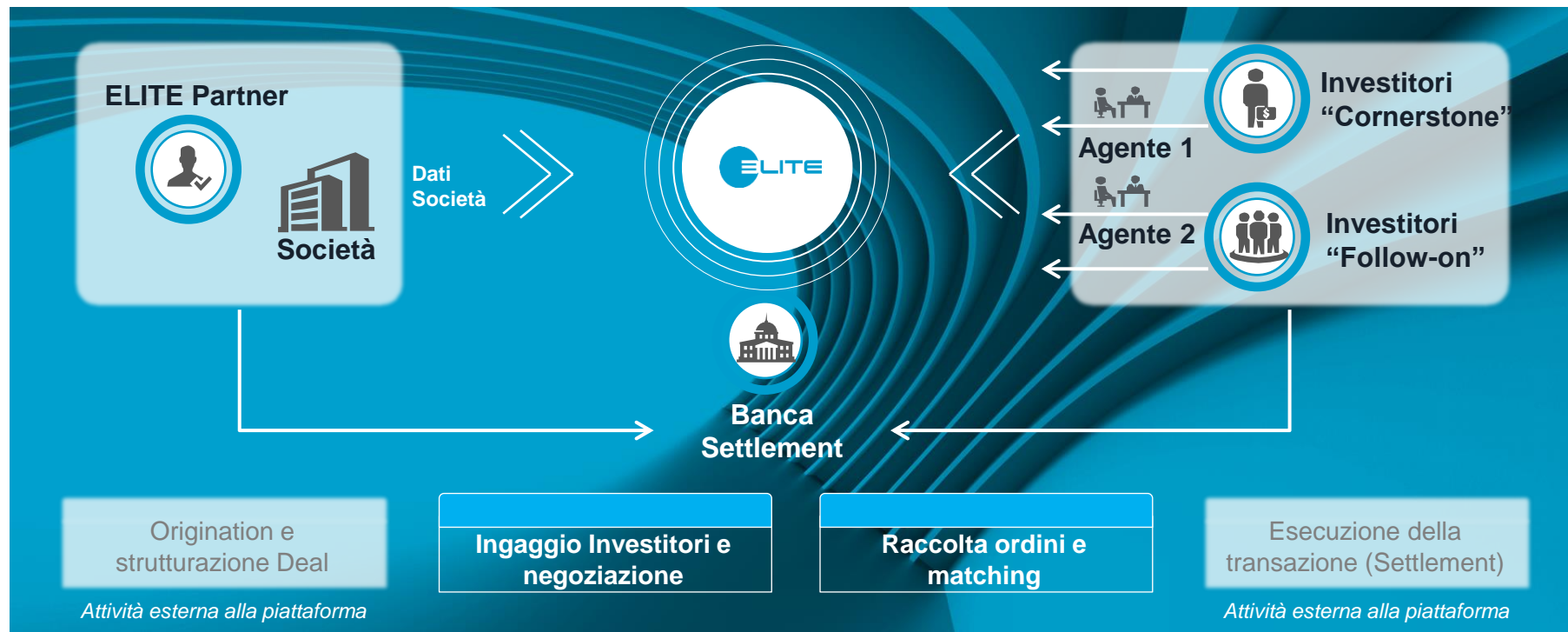
- **45** emissioni obbligazionarie per una raccolta totale di **€1** miliardo
- **22** IPO per una raccolta aggregata di oltre **€1.6** miliardo

* Corporate transactions include: M&A, JV, PE and VC deals, IPO

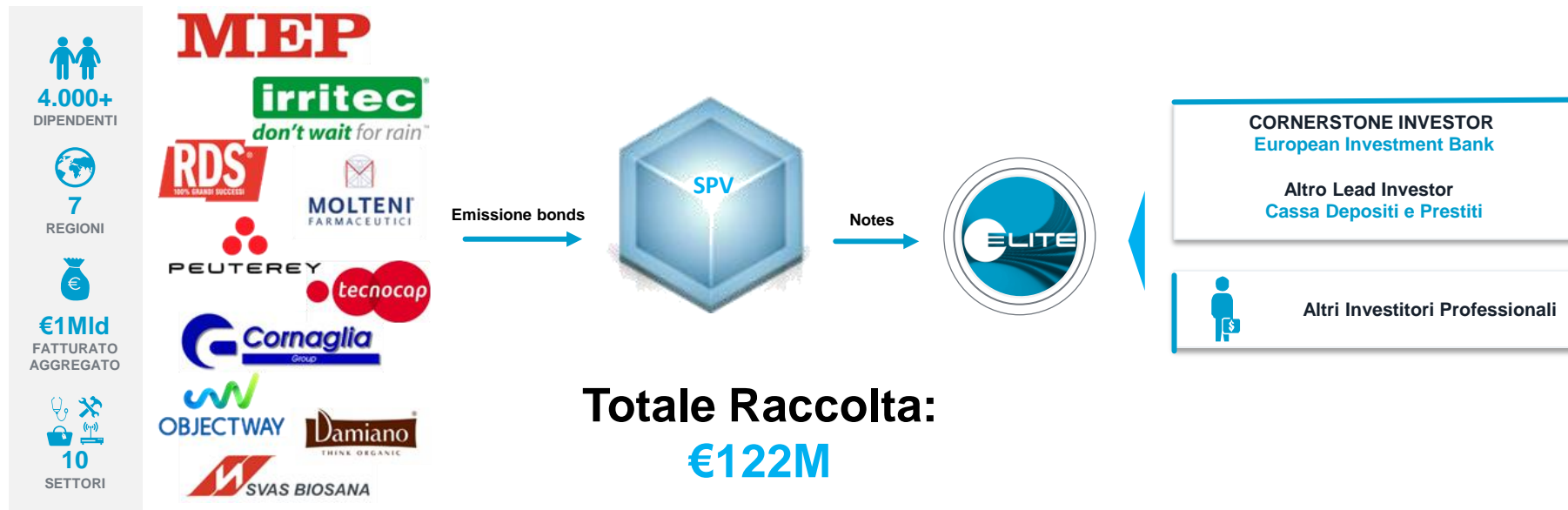
** Disclosed figures based on: PE/VC Deals (Zephyr and Beauhurst data), IPOs and Bond Issues (LSEG data)

Data period covers 1 January 2012 – 19 September 2018

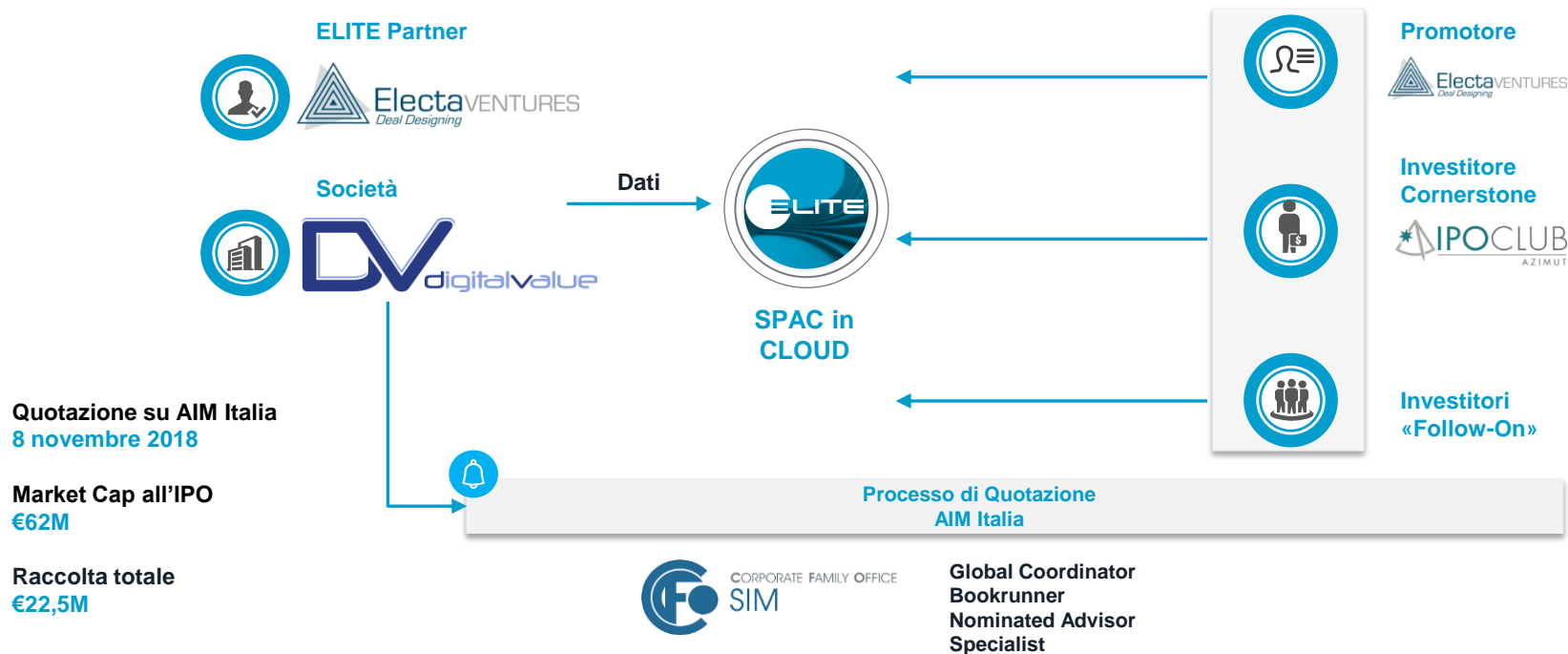
La piattaforma di funding di ELITE



ELITE Basket Bond I



SPAC in CLOUD: Digital Value



Single transaction: eToro



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